

For Six Month Period Ending JUNE 30, 1993
(Insert date)

Name of Registrant

Registration No. 2310

Bahamas Tourist Office
d/b/a Bahamas News Bureau

Business Address of Registrant

MINISTRY OF TOURISM
P. O. Box N-3701
NASSAU, BAHAMAS

I--REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

N/A

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|------------------------------|-----------------------------|
| (1) Name | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

N/A

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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☐

If yes, identify each such person and describe his services.

N/A

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Diana Johnson	District Manager	April 1, 1993

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

THE BAHAMAS MINISTRY OF TOURISM

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☐ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

(SEE INSERT 11)

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☐

No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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(SEE INSERT 14 (a))

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------------------	--------------------------	--	----------------

³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS--MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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(SEE INSERT 15 (a))

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value³ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value³ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

N/A

³Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following: N/A

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials N/A ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

☐ English N/A ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? N/A Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐ N/A

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? N/A Yes ☐ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐ N/A
Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁴, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

N/A

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☐

N/A

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

R.D. Mayers

Renee D. Mayers

Subscribed and sworn to before me at Nassau, Bahamas

this 10th day of September, 19 93

Quint Bernard

(Signature of notary or other officer)

⁴The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No X

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes X or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

R. D. Mayers
Signature

SEPTEMBER 1, 1993

Date

RENEE D. MAYERS

Please type or print name of signatory on the line above

SR. EXECUTIVE

Title

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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement?

Yes X No

If yes, identify each such foreign principal and describe in full detail your activities and services:

All offices are devoted to the promotion of tourism in The Bahamas on behalf of The Bahamas Ministry of Tourism. Some of the activities in which the offices were engaged were:

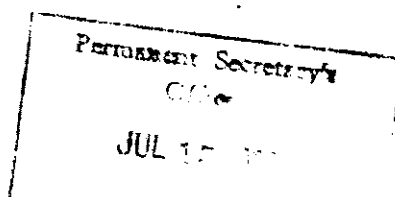
- Participation in sales conferences, conventions and trade shows, etc. throughout the United States (see attachments)
- Liaison with tour operators, airlines and travel agents to stimulate their interest in the Bahamas' tourism and to engage in joint promotions and advertising (see attachments)
- Coordination of familiarization trips to The Bahamas and training for travel agents (see attachments).

Post-It™ brand fax transmittal memo 7671		# of pages > 2
PERMANENT SECU.		DISTRICT MGR
Co.	BTO-BOSTON	
Dept.	Phone # 617-426-3444	
Fax #	Fax # 617-426-3372	

BAHAMAS TOURIST OFFICE
1027 STATLER BLDG.
BOSTON, MA 02116

TEL. 617-426-3144
FAX 617-426-3372
July 14, 1993

TO: PERMANENT SECRETARY
FROM: DISTRICT MANAGER-BOSTON
RE: BTO BOSTON - SHOW/EVENT SCHEDULE FOR
JANUARY 1993 - JUNE 1993



Please find attached the above-noted as you requested.

JANUARY

1/93 BAHAMAS/BOSTON HERALD MEGA MARKET PROMOTION
1/93 BAHAMAS/WJMX FM RADIO PROMOTION
1/93 BAHAMAS/WXKS FM RADIO PROMOTION
1/93 BAHAMAS/WXKS FM RADIO PROMOTION
1/8-10 BTO/THOMAS COOK - NAS/CB/P! FAM
1/15-17 TNT VACATION WORLD EXPO
1/15-19 PRINCESS VACATION FAM
1/21-24 BTO/USAIR/ICTA - ABACO FAM

FEBRUARY

2/93 BAHAMAS/WXKS FM RADIO PROMOTION
2/4 BAHAMAS NITE AT HOULIHANS/BACARDI
2/4 CABLE TV/DESTINATION INTERVIEW PROGRAM
2/5-7 IFWTO WEEKEND/BTO SPONSORED BREAKFAST FOR CONFERENCE
2/9-12 BAHAMAS BLITZ
2/12 VACATION FAIR/BRAINTREE, MA
2/17 MIDDLESEX COMMUNITY COLLEGE/GUEST SPEAKER
2/19 MASS BAY COMMUNITY COLLEGE/GUEST SPEAKER

MARCH

3/6-7 BOSTON SEA ROVERS
3/16-19 OUT ISLAND SEMINARS
3/16 OUT ISLAND BREAKFAST SEM./COLONIAL HILTON, WAKEFIELD, MA
3/16 OUT ISLAND EVENING SEM./SHERATON, PORTSMOUTH, NH
3/17 OUT ISLAND BREAKFAST SEM./MARRIOTT, NEWTON, MA
3/18 OUT ISLAND EVENING SEM./TARA, HYANNIS, MA
3/19 OUT ISLAND BREAKFAST SEM./HOLIDAY INN, WARWICK, RI

APRIL

4/3 BOSTON DIVE SHOW
4/21 GLOBETROTTERS BREAKFAST SEMINAR, PROVIDENCE, RI

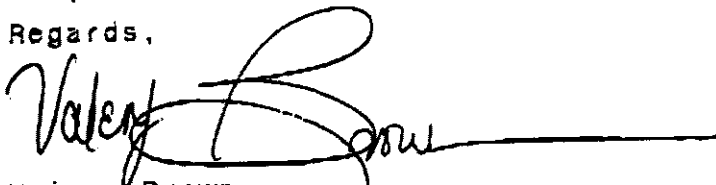
MAY

5/4 GLOBETROTTERS BREAKFAST SEMINAR, MANCHESTER, NH
 5/5 GLOBETROTTERS BREAKFAST SEMINAR, SO. PORTLAND, ME
 5/17 GLOBETROTTERS PRODUCT LAUNCH, BOSTON, MA
 5/17 SARGENT REHAB. PROMOTION

JUNE

6/93 BAHAMAS/WSNE FM RADIO PROMOTION
 6/2-5 BTO/THOMAS COOK - NAS/CB/PI FAM
 6/9 MOONSTRUCK OPEN HOUSE, SUDBURY, MA
 6/10 THOMAS COOK IN-HOUSE PRESENTATION TO RES. STAFF
 6/11 CTO CARNIVAL, NEEDHAM, MA
 6/11-14 BTO/AMERICAN AIRLINES - EXUMA FAM
 6/14 M.L. CARR GOLF OUTING AND AUCTION
 6/15 MCCANNON SCUBA DIVE - PRESS TRIP
 6/16 GLOBETROTTERS IN-HOUSE PRESENTATION TO RES. STAFF
 6/21 BAHAMAS VACATIONS SEMINAR, MA
 6/23 BAHAMAS VACATIONS SEMINAR, RI
 6/26 BAHAMAS DAY AT MARINA BAY

Regards,



Valery Brown
 District Manager - Boston

cc: General Manager, Sales

VLB/mlc

TAX MEMORANDUM

Bahamas Tourist Office
437 Chestnut Street, Suite 216
Philadelphia, PA 19106

215-925-0871 (ph.)
215-925-0239 (fax)

Number of pages 1

DATE: July 12, 1993

TO: Renee Mayers
Administration

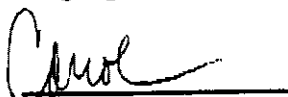
FROM: Carol Melman
District Manager

RE: Filing of Registration form/US Justice Department...
Philadelphia Activities Jan-June 1993

In addition to sales calls on travel agents in PA., NJ., & Del.
this office participated in the following activities:

- 1/7 - SATO Travel, Consumer Show
- 1/11-15 - Paradise Island Vacations Breakfast Seminars
- 1/13 - PHILAERS Meeting
- 1/21 - ASTA Meeting
- 1/21 - MPI Meeting
- 1/25-29 - Discovery Cruise Sales Blitz
- 2/28 - Great Bridal Expo
- 3/18 - Pittsburgh Travel Show
- 3/28 - Cultural Day, Coopertown School
- 3/29-4/1 - NTS Shows, Pittsburgh, Allentown, Ft. Washington & Harrisburg
- 4/19 - PHILAERS Trade Show
- 4/21 - Presentation Cobbs Creek Travel
- 5/5 - ASTA Meeting
- 5/7 - Fam to Freeport with Fling Vacations
- 5/11-13 - Grandview Tours Fam to Nassau
- 5/14 - Bahamas Travel Show
- 5/18 - Bahamas Vacations Seminar
- 6/11 - Travel Age Trade Show
- 6/22 - BTO/Delta Airlines Travel Industry Golf Outing
- 6/24-27 - Friendship Festival
- 6/26 - Bahamas/ American Independence Celebration

Any questions, please call.


Carol

<u>NAME OF SHOW</u>	<u>CITY/PLACE</u>	<u>TYPE</u>
APPLE VACATION	QUEENS, NY	TRADE
	WESTCHESTER	TRADE
	LONG ISLAND	TRADE
	LONG ISLAND	TRADE
CARIBBEAN TOURISM ORG.	THE MANOR,	TRADE
WOMEN IN TRAVEL	ALBANY, NY	TRADE
	SYRACUSE, NY	TRADE
	ROCHESTER,	TRADE
	BUFFALO, NY	TRADE
BAHAMAS VACATION	HARTFORD, CT	TRADE
GREATER HARTFORD OPEN	HARTFORD, CT	CONSUMER

BAHAMAS TOURIST
SHOW PARTICIPANTS

AT
QUARTY - JUNE, 1993

NAME OF SHOW	DATE	CITY	TYPE
BRIDAL EXPO	1/4-5/93 1/30-31/93	LA HAWAII	CONSUMER CONSUMER
MISS JERSEY TIPS	1/5/93	MIAMI S HILTON	TRADE
VACATION EXPO	2/6-7/93	MIAMI OS HILTON	TRADE
NEW YORK TIMES	3/1/93	NEW YORK HILTON	TRADE
LITVA	3/24/93	RADISSON PLAZA	TRADE
ALLIANCE WESTCHESTER TRAVEL AGENTS	3/29/93	WESTCHESTER, NY	TRADE
BENEATH THE SEA	3/26-28/93	WESTCHESTER, NY	CONSUMER
FRIENDLY HOLIDAYS	4/27/93 4/28/93 4/29/93	LONG ISLAND, NY TARRYTOWN, NY NEWARK, NJ	TRADE TRADE TRADE
GLOBETROTTERS	5/19/93 5/20/93	NEWARK, NJ LONG ISLAND MARLIOT	TRADE TRADE
COALITION OF 100 BLACK WOMEN	5/2/93	STAMFORD, CT	CONSUMER
BAHAMAS PRODUCT LAUNCH	5/10/93 5/11/93 5/12/93	ROSELAND, NY WESTBURY MUSIC CTR FAIRLEIGH DICKINSON	TRADE TRADE TRADE

BAHAMAS TOURIST OFFICE

2957 Clairmont Road, N.E.

Suite 150

Atlanta, Georgia 30345

Telephone: (404) 633-1793

MEMORANDUM

TO: Acting Permanent Secretary

FROM: Regional Manager

RE: BTO -ATLANTA
JANUARY - JUNE 1993 ACTIVITIESJANUARY

- Participated in the Atlanta Boat Show at the Georgia World Congress Center January 6-10.
- Attended Greater Atlanta Chapter CTO monthly meeting January 6th.
- Attended Travel Industry Association of Georgia monthly meeting January 27th.
- Attended Southeast Asta Regional meeting January 28-31, Memphis, Tn.

FEBRUARY

- Attended CTO monthly meeting.
- Attended ASTA monthly meeting.
- Attended TIAG monthly meeting
- Interview with Southeast Travel Professional on Bahamas People-to-People programme.
- Presentation to Woodstock Travel School.
- Presentation to National Business Institute Travel School.
- Sales calls Nashville, Tn.

- 2 -

MARCH

- Attended CTO monthly meeting.
- Attended ASTA monthly meeting.
- Attended TIAG monthly meeting.
- Attended Southeast managers meeting - Miami
- Attended Club America Vacations Grand opening March 18th.
- Attended Peach Carnival Board of Directors meeting 19th.
- Participated in "Weddings for Us" promotion 22-28. Miss Commonwealth Bahamas was in attendance.
- Sales calls Atlanta and Nashville.

APRIL

- Attended CTO Board of Directors and monthly meeting April 1-5 in Jamaica.
- Attended CTO Trade Show-Atlanta April 20th.
- Attended Princess Vacations Int'l reception/seminar Birmingham April 20th.
- Attended Peach Carnival Board of Directors meeting April 26th.
- Joint sales calls with Pirates Cove Rep.
- Attend Paradise Island breakfast seminar Atlanta April 29th.
" " " " " " March 30th
- District Manager - New Orleans attend Bahamas Vacations blitz.
- Sales calls Georgia, Tennessee, Birmingham, Mississippi.

MAY

- Attended Princess Vacations Int'l reception presentation Memphis, Tn.
- Attended Atlanta Travel Trade unity dinner Atlanta May 1st.

- 3 -

- Attend Bahamas Vacations seminar/presentation Knoxville,
May 24th.
- " " " " Birmingham,
May 25
- " " " " Memphis,
May 26th.
- " " " " Nashville,
May 27th.
- Participated in Greenbriar Mall promotion Atlanta, in
conjunction with Five Star Travel.
- Participated in 5th Annual Peach Carnival Parade Atlanta;
Bahamas represented with junkanoo group.
- Sales calls made in Atlanta, Birmingham, Memphis and Nashville.

JUNE

- Participated in Princess Vacations International fam trip
to Freeport from Birmingham and Memphis 4-8.
- Attended Peach Carnival Board of Directors Mtg.
- Attended Meeting Planners Int'l Conference Atlanta June
27-28.
- Meeting with Management of Club America Vacations regarding
re-entry into Bahamas market.
- Working on live radio promotion with Applebees Travel,
P.V.I. and local radio station with Tupelo, Mississippi.
- Prepare BTO newsletter "Junka-News" for distribution on
sales calls and direct mail to travel trade on quarterly
basis.
- Assisted Higgins International with trip to Nassau for
shooting session for their Japanese game show.
- Working with Delta in Tennessee on media fam tip in August.

N.B. Group Sales Manager activities attached.

-----*Edward E. Archer*-----
Edward E. Archer, CTC

ATLANTA

GROUP SALES ACTIVITY REPORT - DATE: JAN - FEB 1993

NAME	SOURCE	ADDRESS	CATE	TYPE	DATE	#PAX	HOTEL/ SITE	ACTION/ TAKEN
Keogler Morgan Co (Financial Planners)		100 Galleria Pkwy Atlanta, Ga. 30339	FP	Incentive	Jan/Feb '94	200	Ocean Club/ PIRC	Rates asst., itinerary re: site inspection, followed-up
Uniglobe Cannon & Powell Travel		2301 Dawson Rd. Albany, Ga. 31707	FP	SMERF (Sports)	Mar/Apr '93	30-40		Assist with rates, follow-up t/m
Int'l Airline & Tour Consolidator		763 Hampton Pl. Atlanta, Ga. 30064	FP	SMERF (Corp. Banking)	Apr/May '93	50-100	CCP	Shell letterhead, assist with rates, videos/posters
The Polo Fields				SMERF (GOLF)	Feb '93	50	Golf hotels on PI	
Southern Christian Conference	Velda Campbell	404-524-7957	FP	SMERF	Jan/Mar '93	50	Holiday Inn	
George T. Travel (St. Lutheran Ch.)		4309 Highway 175 Pawley's Is. SC 29585	DP	SMERF	Apr 16-20, '93 or Sept '93	15	Sheraton Grand Hotel	Assist with rates
Well Travel (Highschool)		600 N. 18th St. Birmingham, AL 36291			May '93	20		Assist with rates
Johannie Winston Singers		5327 Radcliffe St. TN 38109			June 15-21, '93	25	CCP	Unable to contact, phone disconnected

A T T A

G R O U P S

S A C T I V I T Y R E P O R T

E: MARCH - JUNE 1993

GROUPS THAT WE

NAME	SO.	ADDRESS	CATE	TYPE	DATE	#PAX	HOTEL/ SITE	ACTION/ TAKEN
------	-----	---------	------	------	------	------	----------------	------------------

BARTS MANU - FURNITURE
(DELORES HIRE) JJ

LIVER'S TRL		INCENTIVE	APR 30	55	CCP X 30 RMS			
5 POPLAR AVE			MAY 5 '93					
THIS TN 38117								
1) 685 6111								
JAN OGLESBY								

HARDWICK GROUP TD

		SMERP	JUNE	220	BAE PRIN X 60 RMS			
		(BOWLING)	7-11 '93					

WOODLAND PARK
BAPTIST
(DAVID THOMPSON)

CHOO CHOO TRAVEL		SMERF	21 JUNE	55	RAINBOW INN			
1 PARK PLACE #104		(MISSION-)	5 JULY '93		ELEUTHERA			
6148 LEE HWY		ARIES)						
CHATTANOOGA TN 37421								
(615) 892 1722/800 366 4358								

SOUTHERN SKIN
DIVERS SUPPLY
(6 STORES +
MAILING LIST OF 500)

MARK TANE		SMERF	1-5 JUNE	27	BAE PRIN/UNEXSC			
P O BOX 380574			'93					
BHAM AL 35238								
(205) 991 8786								

DELTA SIGMA THETA PS
(SORORITY)

JTO TRAVEL		SMERF	16-22	60-80	AMBASSADOR BCH			
6130-D OLD NAT HWY			JUNE '93					
ATL GA 30349								
(404) 951 3464								

JJ

SATO TRAVEL
ROBINS AFB

SMERF

"

16

RADISSON

ARTICLE PU
FRONT PAGE
BHAM EYE

ATLANTA

GROUP SALES ACTIVITY REPORT DATE: MAR - JUNE 1993

CRUISE GROUPS

NAME	SOURCE	ADDRESS	CATE	TYPE	DATE	#PKX	HOTEL/ SITE	ACTION/ TAKEN
GTR MEMPHIS DISTRIBUTORS (BILL KERBY)		3088 LAKEVIEW RD MEMPHIS, TN (901) 346 9603		INCENTIVE	JAN '93	18	CARNIVAL	SENT INFO ON ON-SHORE ENT
NATIONS BANK FINANCIAL SERVICES (KEVIN COLLINS)	TD	2059 NORTHLAKE PKWY TUCKER GA 30084 (404) 581 2121		INCENTIVE	JAN '93			PROVIDED BROO POSTERS X 11
JPC INCENTIVES (GISELE VOPAT) (CARPET MANUS)	JJ	400 INTERSTATE PKWY STE#1220 ATL, GA 30339 (404) 916 0616		INCENTIVE	FEB '94	100	CARNIVAL	SHELLS - COST X 200 & 400 WENT ON SITE INSP/MAILED KC HOSPITAL T
MCGHEE TRAVEL (MARILYN MASHAW)	TD	4500 1-55 N STE#140 JACKSON MS		SMERF (NURSES)	FEB '93	15	NORDIC EMPRESS	
ELECTROLUX VACUUM CLEANERS (KIM CAMERON)	JJ	USMOTIVATIONS 3379 PEACHTREE ROAD ATL GA 30326-1096 (404) 261 1600		INCENTIVE	SEPT '93	1200	CARNIVAL	
ROMANCE ADTBORS (10 PEOPLE)	RT	ANITA'S TRAVEL STATION JACKSON, TN		SMERF	NOV 13-17 1993	75	NORDIC EMPRESS	LIAISE WITH PEOPLE-TO-P
COUNTRY MUSIC DANCERS	RT	"		"	JAN 14-18 1994	300	CARNIVAL	"
SOAP OPERA STARS (12 PEOPLE)	RT	"		"	JUNE '94	600	NORDIC EMPRESS	"

Area: Southeast U.S.A./L.A
Activities for
January-June, 1993

ATLANTA REGION

Regional Manager: Edward Archer

District Manager: Janet Johnson

Sr. Sales Representative: Paul Strachan

Sales Representatives: Ruth Turner, Tasha D'Aguilar

NAME	SALES CALLS	TELEMARKETING CALLS
-------------	--------------------	----------------------------

JANUARY

Archer, E.	0	15
D'Aguilar, T.	0	44
JOHNSON, Janet	0	25
Strachan, P.	0	38
Turner, R.	7	23

Trade & Consumer Shows/Presentations/Meetings:

- 1) The sales team participated in the Atlanta Boat Show, Congress Center, January 6-10th.**
- 2) J. Johnson/T. D'Aguilar met with promoters of the "Caribbean Sun Run 1993" which is being sponsored by American Express, Delta Airlines and a few participants on the defunct Bike Run.**

FEBRUARY

Archer, E.	0	22
D'Aguilar, T.	0	27
Johnson, J.	0	35
Strachan, P.	0	38
Turner, R.	7	200

Trade & Consumer Shows/Presentations/Meetings:

- 1) BTO worked with Bahamas Association of Atlanta in organizing representation/participation for "Bahamas" in the annual "Peach Carnival Parade" to be held May 29th.**

Page 2

- 2) E. Archer attended monthly meetings with CTO, TIAG, and ASTA.
- 3) E. Archer: interview with Bob Boyd, travel writer for Southeast Travel Professional, on our People-to-People programme.
- 4) J. Johnson: monthly ASTA meeting.
- 5) P. Strachan made a presentation to Woodstock Travel School.
- 6) T. D'Aguilar: presentation to National Business Institute Travel School.

NAME	SALES CALLS	TELEMAI
------	-------------	---------

MARCH

Archer, E.	17	20
Johnson, J.	22	45
Strachan, P.	47	41
D'Aguilar, T.	49	35
Turner, R.	55	48

Trade & Consumer Shows/Presentations/Meetings:

- 1) J. Johnson/P. Strachan: meeting with UniGlobe Travel Management.
- 2) J. Johnson/T. D'Aguilar: meeting with Ge... ASTA board member responsible for out-of-country meet...
- 3) Participated in the "Weddings For Us" promotion, Ma. Jodi Weech, "Miss Commonwealth Bahamas" represented The... as a guest on television and a radio talk show. Also, visited the Mayor's office; during the visit a press conference was held.

APRIL

Archer E.	15	25
D'Aguilar, T.	60	28
Johnson, J.	25	40
Strachan, P.	72	80
Turner, R.	-	-

Page 3

Trade & Consumer Shows/Presentations/Meetings:

- 1) Participated in Travel Impressions' Trade Show April 13th.
- 2) CTO Trade Show, April 20th.
- 3) Meeting with Kevin Hernandez, Managing Director-Vacation Bahamas.
- 4) Meeting with Higgins International, the scouting firm for Japanese game show.
- 5) R Turner met with Oretha Snardon, WS Marketing Director-Governor's Mall of Clarksville, Tennessee to discuss the feasibility of a joint promotion in the late summer.
- 6) Participated in the "Apple Vacations" blitz in Mobile, Alabama; Mississippi; and New Orleans.

MAY

Archer, E.	20	32
D'Aguilar, T.	24	25
Johnson, J.	20	30
Strachan, P.	35	56
Turner, R.	23	

Trade & Consumer Shows/Presentations/Meetings:

- 1) P. Strachan participated in the "Quality Living Services".
- 2) Sales team participated in the "Fifth Annual Peach Carnival Parade" on May 31st downtown Atlanta.

JUNE

NAME	SALES CALLS	TELEMARKETING
Archer, E.	15	25

Page 4

D'Aguilar, T.	70	56
Johnson, J.	10	45
Strachan, P.	10	30
Turner, R.	40	41

Trade & Consumer Shows/Presentations/Meetings:

- 1) J. Johnson/T. D'Aguilar conducted an educational seminar for 15 Travel Impression reservation agents.**
- 2) E. Archer/T. D'Aguilar participated in Bahamas Vacation blitz and seminars in Knoxville, Birmingham, and Memphis.**
- 3) R. Turner continues to work on major mall promotion in Nashville with WSM-FM radio station and Carnival Air/Crystal Palace.**
- 4) R. Turner presently working with Delta Airlines on a possible media familiarization trip to Nassau from Tennessee.**
- 5) J. Johnson: MPI Conference in Atlanta, June 27-29th.**

CHARLOTTE DISTRICT

Ralph Lovett: District Manager

	SALES CALLS	TELEMARKETING
January	28	82
February	22	28
March	24	47
April	26	88
May	36	73
June	19	78

Trade & Consumer Shows/Presentations/Meetings:

JANUARY

- 1) Met with Strickland Insurance Group, Princess Hotels and Piness Vacations regarding Strickland's proposal to bring 200 insurance agents to Freeport in November, 1993.**

.../5

Page 5

Walk-In Business: 4
Trade Shows: 3

FEBRUARY

1) Attended "Travel Agents of The Carolinas Convention" in Charlotte, February 18-21.

Walk-In Business: 2
Trade Shows: 2

MARCH

1) BTO participated in the National Trade Shows in Columbia, Greenville and Greensboro.

participated in the AAA Travel Consumer Show in Asheville.

Walk-In Business: 2
Trade Shows: 4
Presentations: 1

APRIL

1) Conducted a successful familiarization trip to Nassau, April 25-28th; USAir was the carrier.

Walk-In Business: 12

MAY

1) Familiarization trip to Nassau May 20-23; Delta Airlines was the carrier.

Walk-In Business: 22
Trade Shows: 4

JUNE

Walk-In Business: 7
Trade Shows: 4

.../6

LATIN AMERICA

Sr. Regional Manager-FL/LA: Ignacio Bocwinski
General Sales Agents: Mexico/Venezuela/Brazil/Chile/Argentina

	SALES CALLS	TELEMARKETING
January	166	
February	439	268
March	640	171
April	522	356
May	917	220
June	775	415
		318

Trade & Consumer Shows/Presentations/Meetings:

JANUARY

FEBRUARY

- 1) Eduardo Gomez, our Brazilian GSA, had an interview with a popular Brazilian television programme which featured The Bahamas' attractions and facilities.

MARCH

- 1) Participated in the Brazilian "Braztoa" trade show in Rio de Janeiro and in Sao Paulo; March 24-31.
- 2) GSA-Brazil was interviewed on television during the BRAZTOA trade show.
- 3) GSA-Argentina participated in the "Visit USA Workshop" March 25-30th.

APRIL

- 1) GSA-Mexico attended the "AFEET" trade show.

Page 7

MAY

- 1) CPT Ltda. from Colombia conducted two familiarization trips for a total of 94 travel agents from all cities in Colombia.**
- 2) Participation in the Mexican Annual Travel Agents Convention 25-30th.**

JUNE

- 1) Held a successful meeting in Mexico on the part of wholesalers, American Airlines, Aeromexico and United Airlines.**

FLORIDA REGION

Sr.Regional Manager-FL/LA: Ignacio Bocwinski
District Managers: E. Lesemann, B. Shine
Actg. District Manager: B. Bethel & Sales Representatives: B. King

	SALES CALLS	TELEMARKETING
January	116	240
February	104	208
March	134	369
April	151	384
May	364	511
June	170	671

Trade & Consumer Shows/Presentations/Events

JANUARY

- 1) B. King conducted an educational familiarization trip for 18 travel agents in conjunction with Places To Go Travel Agency.**
- 2) B. Shine participated in a four-day blitz with Discovery Cruises.**
- 3) B. Shine and Jerry Bourne, Family Islands Holidays, conducted a presentation to the "Travel Agents Association" in Jacksonville.**
- 4) DEMA show - Orlando.**

.../8

- 5) P. Bevans met with Hoffman Travel to discuss post Nassau/Freeport trips for the Police Chiefs' Convention to be held in Miami October, 1994.**
- 6) The sales team participated in the South Florida Fair - 20 feet booth.**
- 7) P. Bevans interviewed by WPOM 1600 am radio during the South Florida Fair.**

FEBRUARY

- 1) February 1st USAir inaugural Tampa/Nassau - B7 3 p ribbon-cutting ceremony. Also a sales blitz was co St. Petersburg and Clearwater followed by a reception/trade show.**
- 2) B. King and P. Bevans participated in Paradise Island Vacations' breakfast seminars, held over a period of two weeks in Jupiter, W. Palm Beach, Boca Raton, Aventura, Miami, Ft. Lauderdale, Pembroke Pines, Plantation and Coral Springs.**
- 3) B. Bethel/P. Bevans coordinated a Bahamas consumer promotion in conjunction with Sunny Travel - February 22-28.**
- 4) P. Bevans, B. King and Anita Johnson (Bahamas News Bureau) were interviewed for 30 minutes on WMBM-AM Radio.**

MARCH

- 1) B. Bethel/P. Bevans participated in the March 21st Bridal Show-Miami Beach (co-sponsored by Modern Bride Magazine).**
- 2) Participated in:**
 - : Don Holland Shows - Tampa:March 8th; Miami:March 29th; Fort Lauderdale:March 30th and Orlando March 9th.**
 - : Henry Davis Shows - Tampa:March 1st; Fort Lauderdale:March 2nd and W. Palm Beach:March 3rd.**
 - : Central Florida Boat Show - March 5-7th.**
 - : Jet Shuttle sales blitz - March 30/31.**

- 2) March 30-April 2: Paradise Island Vacations breakfast seminar followed by a blitz in Tampa.**

APRIL

- 1) E. Lesemann participated in the PAL Trade Show on conjunction with Discovery Cruises.**
- 2) Changes In Latitude Trade Show - The BTO participated USAir and Comair - April 7th.**
- 3) Jet Shuttle sales blitz April 1-2, followed by reception for 80 travel agents.**
- 4) AAA Annual Travel Show (Miami).**
- 5) CTO Travel Show - Coral Gables.**
- 6) B. Shine conducted a workshop lunch programme for the "Florida Women's Fellowship United Church of Christ" in Leesburg, Florida.**
- 7) Sun & Fun Lakeland Consumer Travel Show - Lakeland, Florida.**
- 8) April 23-25: Central Florida Executive Women in Travel Networking Weekend - presentation given by B. Shine.**
- 9) April 25-May 1: RIMS Trade Show - on April 25th a Thomas reception was held for the RIM delegates.**

MAY

- 1) A three-day sales blitz in conjunction with Grand Bahama Island Vacations - 217 travel agents visited in Miami: May 18-20th.**
- 2) E. Lesemann assisted Paramount Tours in blitzing the Tampa Bay area.**
- 3) B. Shine participated in the following: Orlando National Trade Show, Orlando All Business Expo, and Travel Industry Trade Show.**

- 4) The BTO participated in Paradise Island Vacations' breakfast seminars in Daytona Beach, Orlando, Maitland as well as a two-day sales blitz (May 18-20th).**
- 5) May 1-15: P. Bevans coordinated our participation in the Second Annual Mother's Day/Bahamas Fest Promotion in Dadeland Mall.**
- 6) The month of May was designated "Older American Month" and B. Shine participated in the 12th Annual Senior Fair at the Central Florida Fairgrounds-Orlando; displaying our Bahamas packages.**
- 7) May 13th: National Trade Show-Ft. Lauderdale.**
- 8) May 14th: National Trade Show-W. Palm Beach.**
- 9) May 1-2: Church Street Station Goombay Festival - Or**
- 10) May 1-2: ASTA regional meeting - Orlando.**

JUNE

- 1) June 22-24: Bahamas product launch in Tampa, Orlando, Miami, West Palm Beach and Ft. Lauderdale.**
- 2) June 26th: Consumer mall promotion (Westland Mall) featuring "Miss Commonwealth" beauty contestants in a Bahamian fashion show, conch displays, mini straw market and a Bahamian theatrical production performed by "Contract Voi**
- 3) June 2-3: sales blitz with Comair in Sarasota and**
- 4) June 15: Central Florida Women in Travel meeting.**
- 5) June 18-20th: ASTA regional meeting - Jacksonville.**
- 6) June 1-2: "T For Travel" sales blitz.**

July 27, 1993

1993 TRADE/CONSUMER SHOWS

<u>DATE</u>	<u>TRADE/CONSUMER SHOW/VENUE/REP</u>	<u>COST</u>	<u>EST.ATT.</u>
3/28	Leisure Travel Spectacular, Burbank, Ca.	525	
1/17	Bridal Bazaar, San Diego, Ca	780	9,000
1/30	7th Annual 1993 Central Coast Travel Expo, SLO, Ca	400	2,000 C
2/6-7	The Orange Cty. Register 15th Annual Travel Show, Costa Mesa, Ca	575	800 T 9,000 C
2/7	Travel Fair '93, Las Vegas, Nv	400	7,000 C
2/16	National Trade Show, Phoenix, Az	600	125 T
2/17	National Trade Show, Ventura, Ca	600	125 T
2/18	National Trade Show, San Bernardino, Ca	600	125 T
2/19	National Trade Show, San Diego, Ca	600	125 T
2/21	San Bernardino County Travel Fair '93 San Bernardino, Ca	300	3,000 C
2/24	ASTA's 10th San Diego Travel Festival San Diego, Ca	625	1,800
2/27-28	13th Annual Metro Phoenix World Travel Show, Phoenix, Az	675	600 T 15,000 C
TSA	*I.T.I.X, Las Vegas, Nv		
3/5-6	12th So. Arizona World Travel Show Tucson, Az	600	500 T 10,000 C
3/29	**National Travel Exchange, Orange County, Ca		450 T
3/30	**National Travel Exchange, Burbank, Ca		450 T

3/31	**National Travel Exchange, Ontario, Ca	450 T
4/1	**National Travel Exchange, San Diego, Ca.	450 T
4/17-18	The Travel Show, Los Angeles, Ca	1,000 T 20,000 C
5/14	1993 ASTA Western Regional Trade Show Olympic Valley, Ca	400 T
TBA May	*TravelAge West Trade Show, Anaheim, Ca.	
TBA June	***SCUBA '93, Long Beach, Ca	10,000 T

**FILING OF REGISTRATION FORM U.S. JUSTICE DEPARTMENT
ACTIVITIES FOR JANUARY TO JUNE 1993
DALLAS REGION**

DATE	CITY	ACTIVITY	ATTENDANCE
<u>January</u>			
08th	Houston	Bridal Extravaganza	
12th	Dallas	Incentive Meeting with Furniture Store Mgrs	
13th	Dallas	Meeting with P	J.G.
13th	Colorado	5 Star Travel	/W.M.
14th	Dallas	GoGo Tours Meeting	/C.K.-H.L.
14th	Colorado	ASTA Meeting	/W.M.
14th /H.L.	Dallas	CTO Meeting	
14th /C.R.	Houston	Meeting with Delta	
19th	Dallas	American Eagle Meeting	/H.L.
20th	Dallas	World Trade Center Luncheon	/H.
22nd	Dallas	North Dallas C of C Bkf	/C.K.
22nd	Dallas	Meeting with KISS FM Radio	/C.K.
28th-31st	Memphis, TN	ASTA Southern Region Conf.	/H.L.

February

04th	Sherman, TX	Travel Show	3,000 /C.K. Consumer/TA
11th	Dallas	Cruise Show	1,500 /C.K. Consumer/TA
22nd	Ft. Worth TX	Cruise S.	600TA /E.G.

-2-

March

09th	Dallas	ACTA Meeting	30 TA /C.K
12-14th	Dallas	AMR Trade Show	3,000 Staff Consumer/TA
13th	Denver	KNUS Talk Radio	10,000 /W.M. Consumer
16th	Dallas	National Travel Exchange	500TA /C.K.
18th	Dallas	Consular Corps	50 /H.L. Consumer
23rd	Dallas	Meeting of Dallas Office Dallas Office of Int'l Affairs	3 /H.L. Consumer
23-30th	Texas Region	Funjet Trade Shows	2,000

April

15th	Dallas	Executive Women in	
28-30th	New Orleans	Apple Vacation Blitz	
29th	New Orleans	Apple Vacations Reception	250 TA
30th	Dallas	Ambassador Donaldson's Visit to Nassau	

May

3-7	Dallas	Funjet/Nassau Blitz	260TA
15th	Dallas	M.A.L&C Ball	800 Cons.
17-21st	Houston	Funjet/Nassau Blitz	150TA
18th	New Orleans	Crystal Vacations Pres.	200TA /HL-CR Agents
May		Radio promotions to promote charter service	

June

02nd	OK City	Breakfast Seminar	63TA CK/HL
2-6th	Houston	Dive Show	10,000 /C.R. Consumer
10-12th	Nassau	Mayor of Dallas Visit to Nassau	
23-26th	Nassau	Paradise Island Friendship Fest	165TA /CK-JG

CHICAGO/DETROIT REGIONS
JANUARY-JUNE, 1993 PROMOTIONS/SEMINARS

JANUARY

9 BTO/Apple Vacations, Se Grove Village, IL
15 ASTA, Novi, Michigan
25 ASTA, Plymouth, Michigan

FEBRUARY

3 BTO/Apple Bahamas Seminar, Cleveland, OH
4 BTO/Apple Bahamas Seminar, Independence, OH
5 BTO/Apple Bahamas Seminar, Cleveland, OH
13 AARCO Travel/Bahamas Seminar, Chicago, IL
17 GoGo/Bahamas Seminar, Mt. Clements, MI
26 Thomas Cook/Bahamas Seminar, Dearborn, MI
26-28 Sports Travel & Adventure Show, Chicago, IL
27 Stuart's Travel 1st Black Travel Expo,
St. Louis, MO

MARCH

1 Don Holland Trade Show, Milwaukee, WI
2 Don Holland Trade Show, Chicago, IL
9 AAA Travel Show, Oak Brook, IL
11 AAA Travel Show, Rosemont, IL
16 AAA Travel Show, Northbrook, IL
16 Kiwanis Club, Pontiac, MI
18 Cruise Center Sands Travel/Bahamas Seminar,
Northbrook, IL

MARCH

22 Easy Travel Out Island Seminar, Northbrook, IL
22 Exodus Travel Student Presentation, Chicago, IL
24 Don Holland Trade Show, Kansas City, MO
24 USAir/Bahamas Seminar, South Bend, IN
24 Princess/BTO Seminar, Cincinnati
25 St. Louis Post Dispatch
25 Lake Shore Travel/Bahamas Seminar,
Michigan City, IN
26-28 Sports, Travel & Adventure Show, Chicago, IL

APRIL

1 Cleveland, OH, Cleveland, OH
3 Kraft's "Diversity Open House, Chicago, IL
5 Dream World Travel/Bahamas Seminar, Chicago, IL
6 GoGo Tours/Nassau/Freeport Seminar, Milwaukee, WI
8 BTO/Club Med Seminar, Chicago
13 Bridal Show, Dearborn, MI
13 Carlson Travel Network/Bahamas Seminar
14 Transworld Travel/Bahamas Seminar,
Highland Park, IL
15 Black Expo, Detroit, MI
15-18 ASTA Central Trade Show, Chicago, IL
19 Bahamas Vacations Seminar, Cleveland, OH
20 Bahamas Vacations Seminar, Columbus, OH
21 ITAS Conference, Cleveland, OH
22 GoGo Tours/Bahamas Seminar, Downers Grove, IL

APRIL

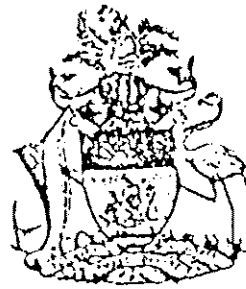
- 25 Bridal Expo '93, Chicago, IL
27 GoGo Tours/Out Island Seminar, Milwaukee

MAY

- 7-9 Our World Underwater Div, IL
13 GoGo Tours/Bahamas Se Kansas City, MO
15 Black Expo Consumer Show, Detroit, MI
19 Bahamas Vacations Seminar, Cleveland, OH
20 Bahamas Vacations Seminar, Columbus, OH
26 Funway Holidays Funjet Staff Presentation,
 Milwaukee, WI

JUNE

- 4-6 ASTA Meeting, Traverse City, MI
7 Bahamas Vacations Seminar, Cincinnati, OH
8 Bahamas Vacations Seminar, D.
9 Bahamas Vacations Seminar, Indianapolis
22-25 National Baptist Congress, Detroit, MI
23 ASTA Riverfest, Rock Island, IL



Insert 14(a)

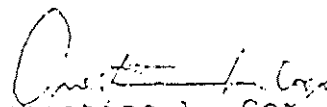
BAHAMAS TOURIST OFFICE

155 ALHAMBRA CIRCLE, SUITE 101
CORAL GABLES, FLORIDA 33134
TELEPHONE (305) 442-46

EXPLANATION FOR THE BREAKDOWN OF RECEIPTS.

Payments on behalf of all U.S. Bahamas Tourist Offices are made from the Accounting Department located in Coral Gables, Florida. The actual breakdown of receipts from The Bahamas would be the same as the breakdown of the disbursements. The Bahamas Treasury has provided the B.T.O. with a working float. Payments are made against this float and at the end of each week a summary of the disbursements is prepared (by account eg. salaries, rent, transportation, etc.) and sent to the Ministry of Tourism, Nassau. The Ministry in turn sends these Reports to the Treasury requesting reimbursement. Reimbursement checks are forwarded to the Miami Accounting Department as they are received. The amount of reimbursement checks (receipts) received for a given period (eg. January-June, 1990) would be less than the amount of actual disbursements for that period since reimbursement checks are sometimes received a month or more after reports have been submitted. The float allows us to continue day-to-day operations in such cases.

If you need additional information please let me know.


Ernestine L. Cox
Sr. Ass't General Manager-Finance

IT'S BETTER IN THE BAHAMAS!

TOTAL CASH RECEIPTS, JANUARY - JUNE, 1993

JANUARY	\$ 74,998.55
FEBRUARY	30,384.36
MARCH	730,509.63
APRIL	1,000,000.00
MAY	967,341.47
JUNE	<u>\$ 2,803,234.01</u>

URGENT

FAX	DATE 9-27-93	PAGE 1	FROM M. CARROLL
TO	RENE MAYERS		BAHAMAS TOURIST OFFICE
CO.	MOT		PH 305-442-4867
FAX	(809) 322-4041		FAX 305-448-0532
MESSAGE			

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/93

BT01 Miami

	Expenditure
Salaries And Allowances.....	661,740.27
Travel Allowances And Subsistence.....	32,229.41
Telephone And Communication Services..	59,959.41
Rentals.....	126,152.21
Printing And Reproduction.....	3,490.25
Repairs And Maintenance.....	181.89
Fees And Professional Services.....	6,983.18
Office Supplies.....	6,778.40
Hospitality And Entertainment.....	3,853.85
Office Total----->	901,368.87

Report -- USG010 Bahamas Government -- Ministry Of Tourism Page
 Report Of U.S. Offices Half -- Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/93

BTO: New York

	Expenditure
Salaries And Allowances.....	269,972.10
Travel Allowances And Subsistence.....	32,010.40
Telephone And Communication Services..	51,404.08
Rentals.....	171,140.12
Printing And Reproduction.....	787.18
Repairs And Maintenance.....	175.48
Fees And Professional Services.....	3,005.29
Office Supplies.....	3,955.79
Hospitality And Entertainment.....	5,494.23
Office Total----->	537,944.67

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/93

BT01 Chicago

	Expenditure
Salaries And Allowances.....	139,401.84
Travel Allowances And Subsistence.....	17,304.97
Telephone And Communication Services..	22,086.18
Rentals.....	65,386.87
Printing And Reproduction.....	1,022.92
Fees And Professional Services.....	464.48
Office Supplies.....	1,792.58
Hospitality And Entertainment.....	5,650.49
Office Total----->	253,110.33

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/93

RTO: Los Angeles

	Expenditure
Salaries And Allowances.....	144,403.42
Travel Allowances And Subsistence.....	16,256.18
Telephone And Communication Services..	23,371.70
Rentals.....	35,991.27
Printing And Reproduction.....	380.22
Fees And Professional Services.....	2,043.33
Office Supplies.....	1,184.59
Hospitality And Entertainment.....	4,286.85
Office Total----->	227,917.56

Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/93

	Expenditure
United States Total-->	1,920,341.43